

**TURKISH
CARGO**



*Globalize
your business*



ISTANBUL HUB SEMINAR

01

Turkish Cargo & Turkish Airlines in Brief

- Turkish Cargo Timeline
- Global Ranking
- Fleet
- Business Growth

02

Istanbul New Airport Cargo Hub

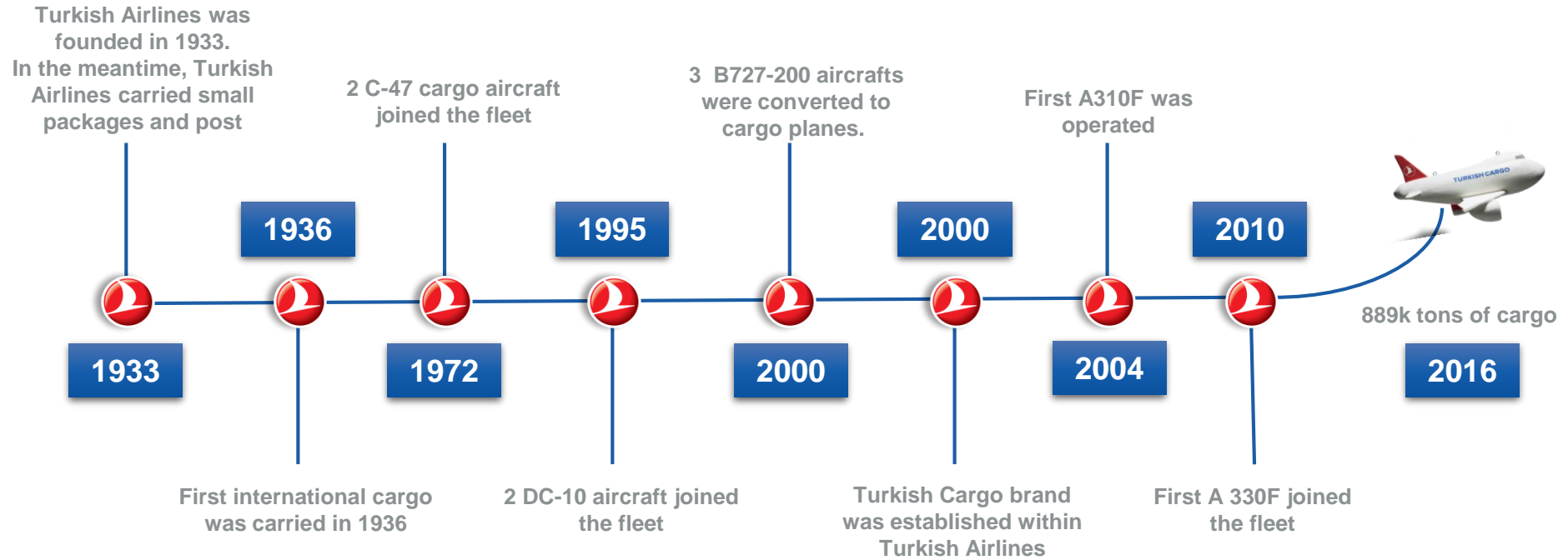
- Logistics Center of Gravity
- Importance of Istanbul
- Importance of a Single Hub

01

TURKISH CARGO & TURKISH AIRLINES IN BRIEF

Turkish Cargo Timeline, Global Ranking, Fleet,
Business Growth

TURKISH CARGO TIMELINE





120 Countries

More countries than any other in the world



248 International Destinations

More international destinations than any other in the world



299 Destinations

4th largest network in the world

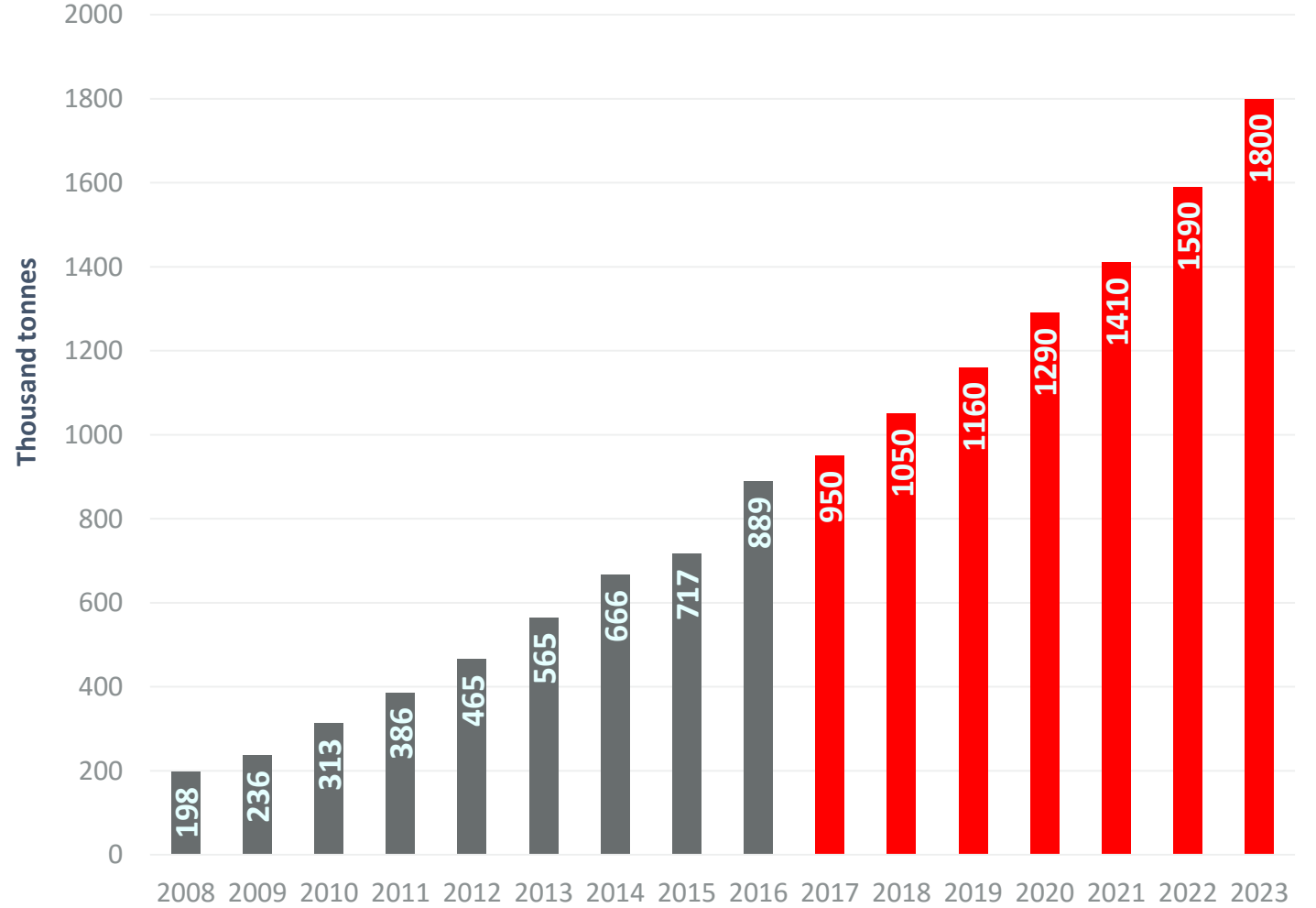
TURKISH CARGO'S GROWTH

Sınır tanımıyoruz, taşıyoruz

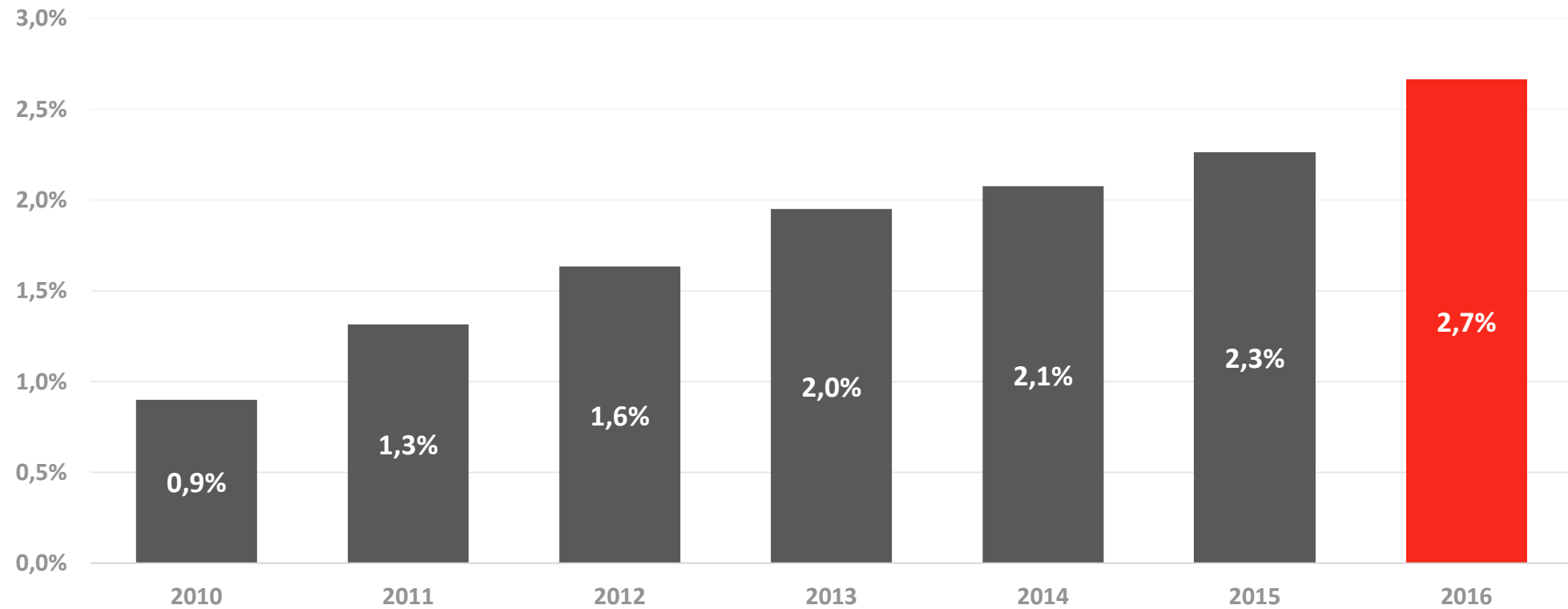
Büyük, küçük, hafif, ağır olmayan her şeyi taşıyoruz. Sınır tanımıyoruz. Çok telefonumuzdan olmamalıdır. Sınırların dışına çıkmamalıdır. Kaderimizdir. Sınırların dışına çıkmamalıdır. Sınırların dışına çıkmamalıdır. Sınırların dışına çıkmamalıdır.



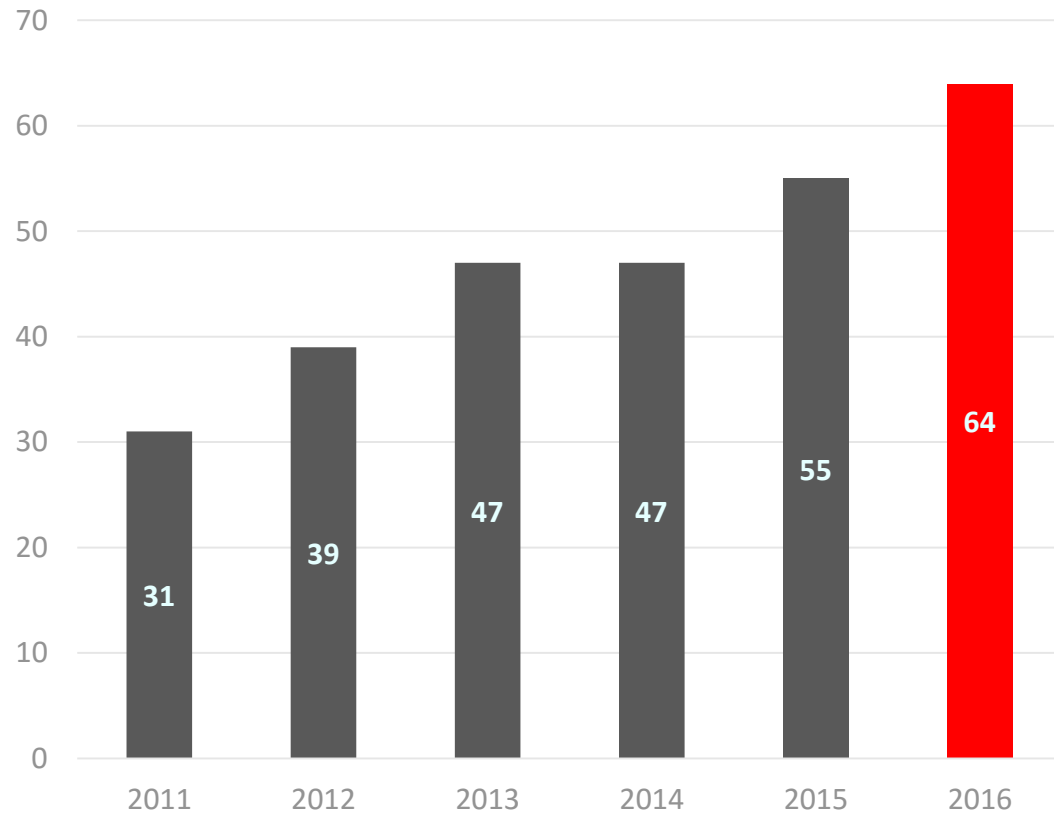
Tonnage Carried



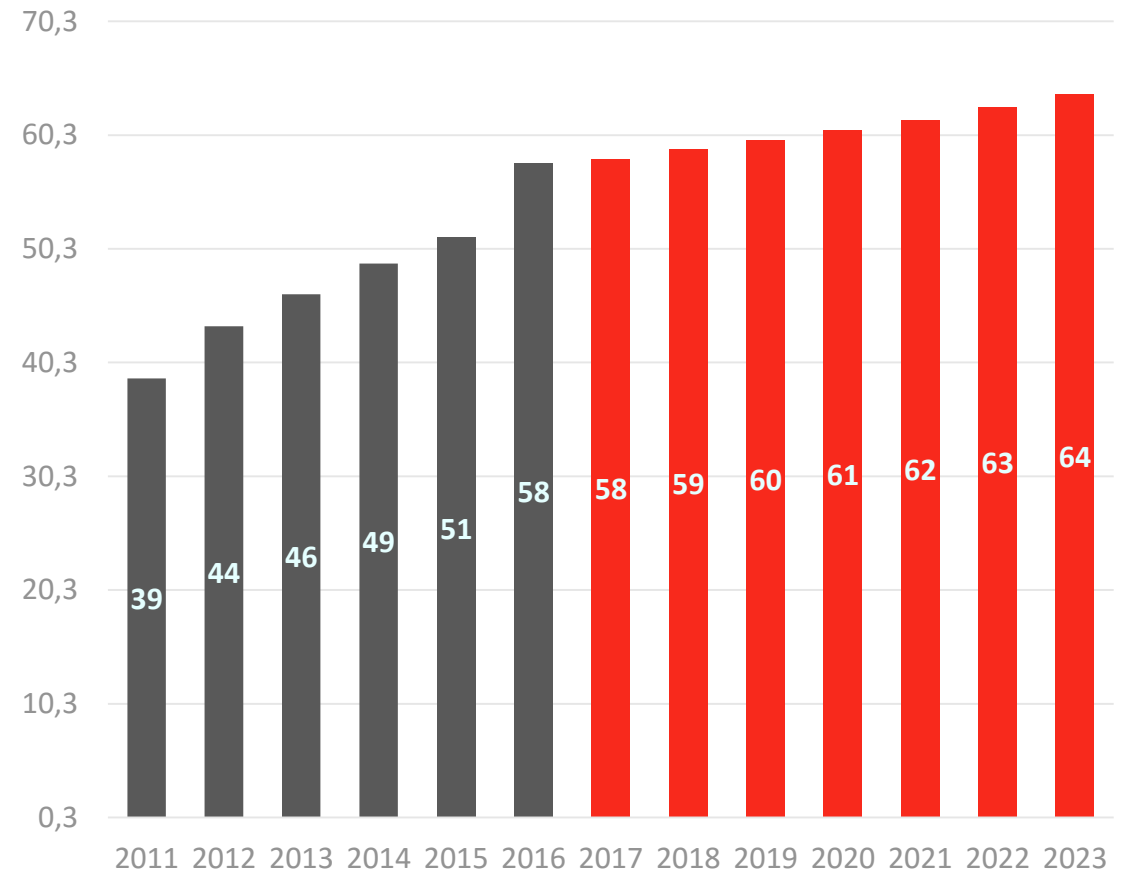
Turkish Cargo Market Share



Freighter Destinations



Transit Ratio



Widebody Pax



32

B777-300 ER



32

A330-300



20

A330-200



4

A340-300

Freighter Aircraft



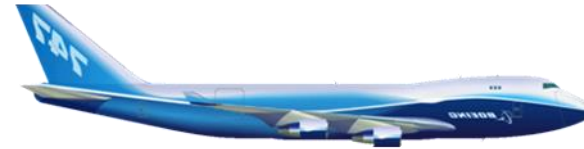
9

A330-200 F



2

A310-300 F



1

B747-400 F



1

A300-600 F

Total: 13 Freighter
88 Widebody

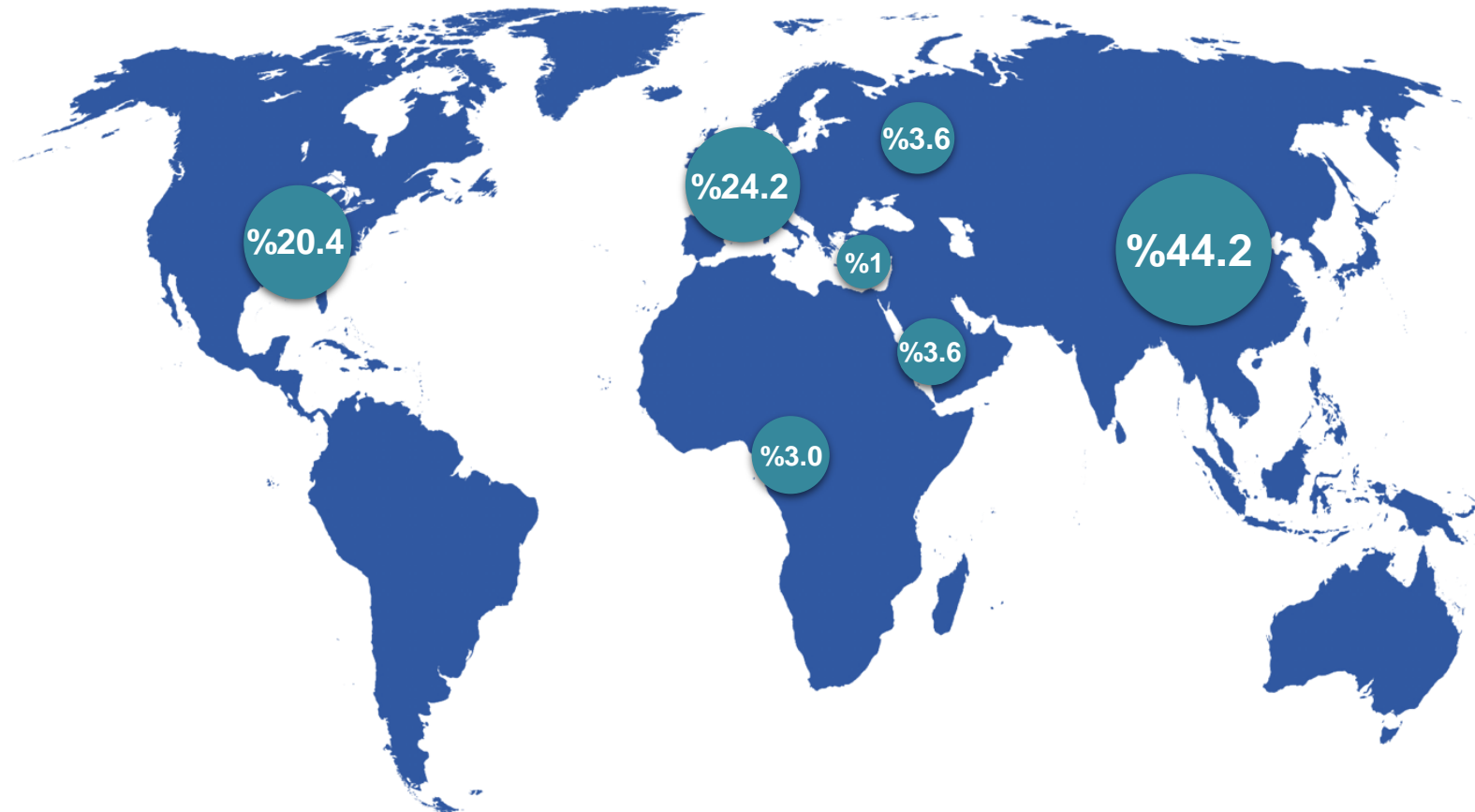
02

ISTANBUL NEW AIRPORT CARGO HUB

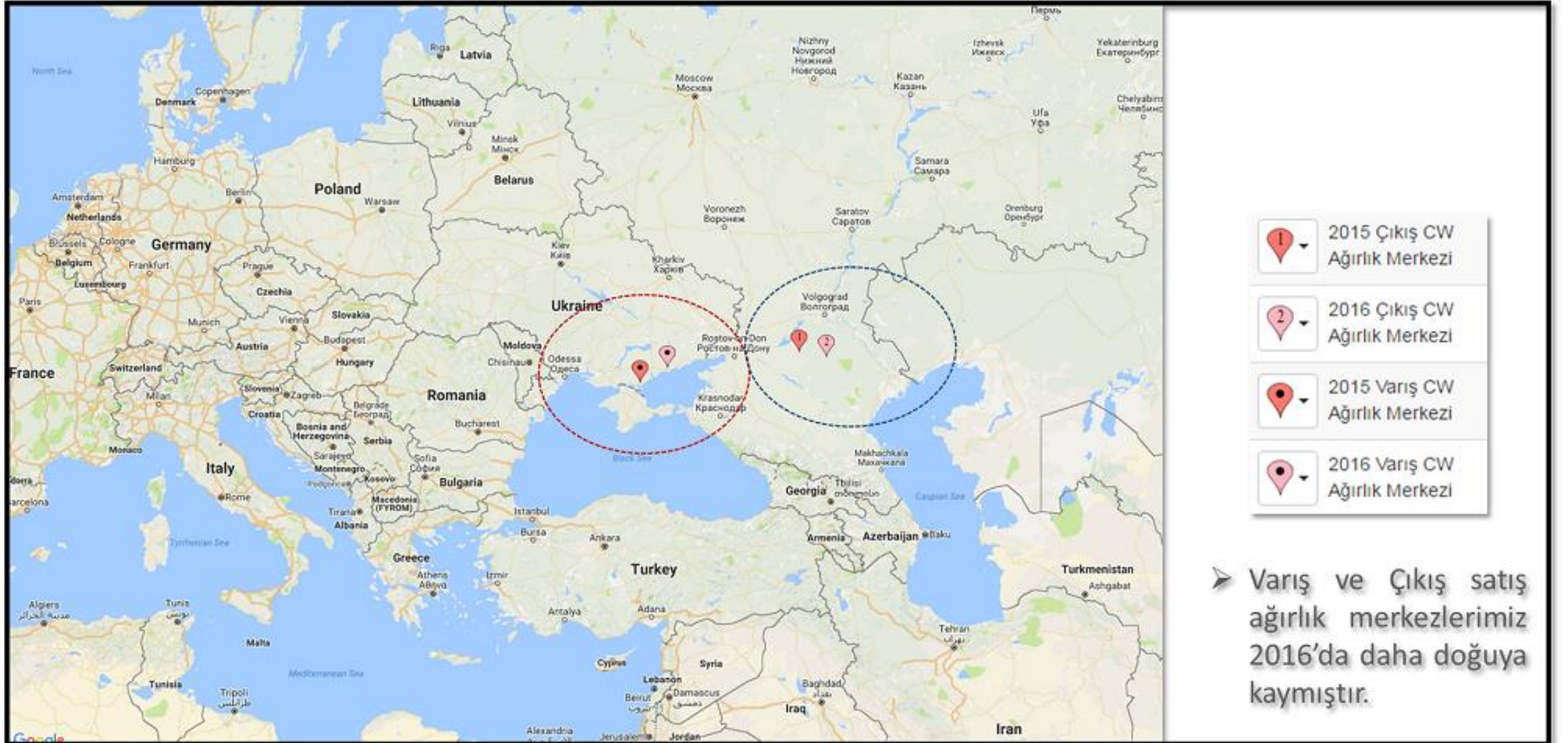
Logistics Center of Gravity, Importance of Istanbul,
Importance of a Single Hub

TONNAGE SHARES OF REGIONS

Turkey is located at the center of world air cargo traffic



LOGISTICS CENTER OF GRAVITY



ISTANBUL NEW AIRPORT – IMPORTANCE OF ISTANBUL

Geographical location

Very near to the logistics center of gravity

Infrastructure

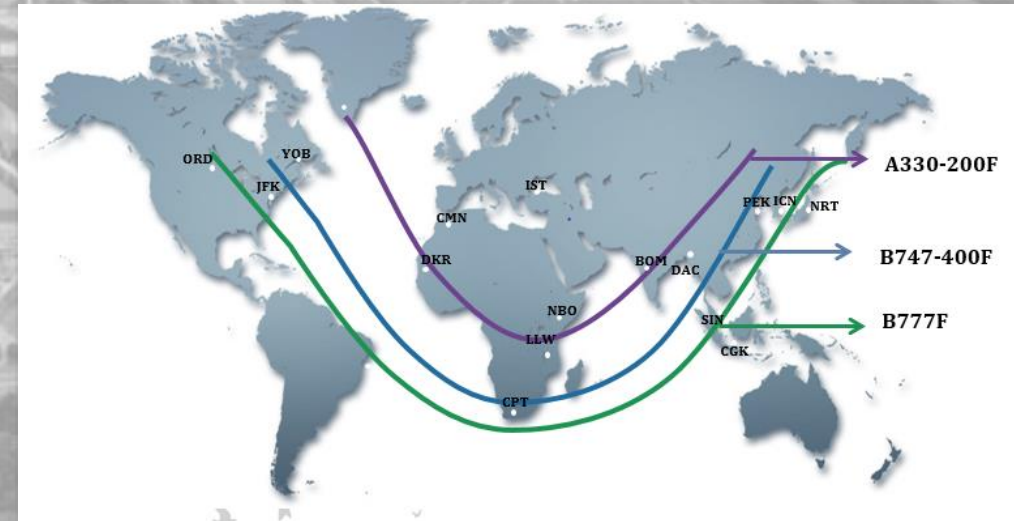
Transportation, energy, raw materials etc.

Human Resources

Fleet / Aircraft Range

High coverage rate in a couple of hours

Number of countries and cities covered in three hour flight time



ISTANBUL NEW AIRPORT



%67
Increase in capacity

Phase 1
annual capacity
2 million tonnes

Automated Systems
ASRS - PCHS

Footprint

120,000 m²

Facility Ground

60,000 m²

Closed Area

130,000 m²

Modular Design
&
Extensions

150,000 m²
Extension Area

Focus on Special Cargo
Cool Center – Animal Center –
Express – E-Commerce etc.

Intermodal Logistics
Road – Sea - Railway

IT Improvements
&
Process Optimization

ISTANBUL NEW AIRPORT – PRODUCT INFRASTRUCTURE

VULNERABLES

High value products are accepted, stored, handled and transported with extensive care.



LIVE ANIMALS

Special rooms and extreme care

PHARMA

Keeping cool chain from start to end



Teknolojik ürünleriniz dünyanın her yerinde!

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E-COMMERCE

Integration with postal services, dedicated reserve areas for future evolutions in the industry

Uygun ısıda, dünyanın dört bir yanına...

Deniz ürünleri ya da işlenmiş gıda gibi birçok özel depolamamızda en uygun ısıda tazeliklerini ihtiyacınız olan özelliğe taşıma için tecrübe.

Detaylı bilgi için: specialcargo@thy.com

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EXPRESS SERVICES

Late acceptance, quick transfer, early delivery with dedicated facility and team



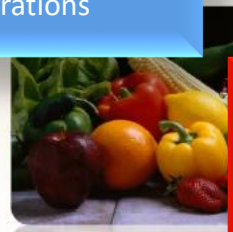
PERISHABLES

Not only storage but also acceptance and handling areas for cool operations



VALUABLES

Extensive security standards throughout the whole chain



DANGEROUS GOODS

High safety standards, extreme attention, dedicated storages

IMPORTANCE OF A «SINGLE» HUB

Center of all flights

Connections from a single point

Civil Aviation Rules – Flight limitations

Fifth Freedom

Coverage / Network range

One single investment and connection for Cargo, MRO, fuel/energy, catering etc.

Efficiency in capacity and operations

Frequency depth / Penetration

Connection Times – Very important for transfer/transit operators



IMPORTANCE OF A «SINGLE» HUB – ISTANBUL NEW AIRPORT

Keeping single hub strategy

- Operational efficiency
- Wide network
- Penetration
- Short connections

Intermodal Opportunities

- Sea port in long term master plan
- Possible railway connections








Better road connections

- Huge and integrated projects in transportation master plan, led by the government
- Third bridge on Bosphorus and connecting highways
- Highway connections from the Europe to the eastern and southern borders and ports

Interline opportunities

- More flight competitor flights with the additional slots
- Effective use of codeshares and interline options

ISTANBUL NEW AIRPORT – EFFECTS ON THE COMPETITION

						
104.000 m ² 2 M tonnes	87.000 m ² 1,8 M tonnes	82.000 m ² 1 M tonnes	72.000 m ² 1,2 M tonnes	130.000 m ² 2,1 M tonnes	230.000 m ² 2,6 M tonnes	390.000 m ² 3,5 M tonnes
ASRS ve PCHS	ASRS ve PCHS	ASRS ve PCHS	PCHS	ASRS ve PCHS	ASRS ve PCHS	ASRS ve PCHS

Infrastructure quality

Modular and integrated extension availability

Room for improvement in case of radical changes in the industry

Additional capacity for the high value products

Higher level of automation, lower operational costs

Optimization in processes through the enhanced IT features

WIDEN YOUR
W O R L D

TURKISH
AIRLINES

